







## Your support is more important than ever.

Thanks to the passion and generosity of our donors, loyal patrons, and school parents, Ballet Arizona has grown into a strong nationally-recognized company. Today, Ballet Arizona is supported by world-renowned artistic leadership, a corps of talented dancers, a growing student population, season upon season of groundbreaking artistry, and community engagement programs. For all of this we thank you for making us who we are today.

In every crisis there is opportunity, and of necessity, we innovate. During these challenging times we have been adapting to new ways to bring joy and inspiration to our community when it is most needed. People are desperate to connect and experience art and so we are streaming performances, training in virtual classrooms, and finding creative new ways to connect to our patrons.

"The arts are more important than ever now. They are a source of beauty, comfort and inspiration during this unprecedented time."

-Ballet Arizona Donor, Patricia Bonk









**COVID-19 has presented an unavoidable financial crisis for Ballet Arizona.** Performance revenues have halted completely, tuition has been cut in half, and donations have been reduced significantly. Together we can make sure that this is merely a pause in our lives — that it is only an intermission — and with your help we will continue bringing the gift of dance to Arizona.

Understanding the challenges ahead, Jacquie and Bennett Dorrance, longtime Ballet Arizona board members, arts and culture philanthropists, and community champions have recently made a gift of more than \$250,000 to Ballet Arizona to help us navigate this financial crisis.

With the Dorrances' gift as a foundation, they are asking you to join them in raising \$1,000,000 in recovery and relief funding to provide Ballet Arizona a financial bridge to the other side of this pandemic.

Please help be our bridge to ensure Ballet Arizona is here for future generations. Your financial support can help Ballet Arizona dancers and staff keep their jobs and ensure that the organization remains on solid ground; continuing its mission to bring the joy of dance through live performance, education and community engagement.

**#**onlyanintermission



### Million Dollar Goal

Ballet Arizona's goal is to secure pledge commitments from multiple donors totaling \$1,000,000 to support the dancers, artistic and administrative staff during the Covid-19 pandemic.

Pledge commitment forms must be received by **JUNE 30, 2021** 

#### **Pledge Payment Schedule:**

Donors may make a one-time gift or a multi-year pledge of up to three years.

#### **Use of Gift:**

These gifts will be used as bridge funds to support Ballet Arizona programs and the salaries and benefits of the dancers, artistic, faculty, and administrative teams of Ballet Arizona during the 2020-2021 Season (through June 2021).

#### SPONSORSHIP LEVELS

Sponsorship Level	Gift Amount
Season Sponsor	\$500,000
Executive Producer	\$250,000
Producer	\$100,000
Co-Producer	\$50,000
Associate Producer	\$25,000
Assistant Producer	\$15,000
Coordinating Producer	\$10,000
Consulting Producer	\$5,000
Sustainer	\$2,500
Supporter	\$1,000
Friend	\$500



"Support for the arts is critically important especially during this virus pandemic when performances have been canceled."

Ballet Arizona Donor, Wayne Thomas













# Your donation will directly affect each member of the Ballet Arizona Family.

From the dancers and administrative staff; to the school, costume and technical teams; your gift will be used to support their salaries and benefits — keeping our family intact so that we can continue to bring the joy of ballet to yours.













Photos by Brianne Bland, Tzu Chia Huang and Alexander Iziliaev.

Yes, I would like to help build a bridge for Ballet Arizona and support this recovery and relief fund.  It is my/our intention to contribute a total of \$  I/WE UNDERSTAND THAT MY/OUR GIFT TO BALLET ARIZONA WILL:  Support the costs of Ballet Arizona's payroll to retain dancers, artistic, faculty and administrative staff due to the COVID-19 crisis.		
☐ By making payments or a multi-year pledge in the f		
☐ I/We would like to make payments ☐ Annually on this date	□ Semi-Annually □ Monthly □ Quarterly	
☐ My/Our initial payment (or payment in full) of \$	is enclosed. Please make checks payable to Ballet Arizona.	
	☐ MasterCard ☐ Visa ☐ American Express ☐ Discover iration Date Security Code	
$\square$ Please provide instructions for the transfer of securities.		
The following is the manner in which my/our name is a  My/Our name(s):  List my/our gift:   In Memory of:		
☐ Please do not list my/our name as I/we wish to remain anonymous. ☐ I/We would like our gift to be recognized under the following underwriting opportunity:		
CONTACT INFORMATION:		
	Phone:	
Mailing Address:	City/State: Zip:	
Daytime Phone: Email:		
I/We will make every effort to honor the scope and tim it in the event of unforeseen circumstances.	ing of this commitment, but reserve the right to modify	
Signature:	Date:	
Please return this form to: Jami Kozemczak, Director of Development, Ballet Arizona, 2835 E. Washington St.,	Be our	

Phoenix, Arizona 85034 Tel: 602.343.6520 | Fax: 602.381.0189 Email: jkozemczak@balletaz.org

