| Form | 887 | '9- | EO |
|------|-----|-----|----|
| Form | 001 | J- | LU |

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

| Department of the Treasury | |
|----------------------------|--|
| Internal Revenue Service | |

For calendar year 2019, or fiscal year beginning <u>JUL 1</u>, 2019, and ending <u>JUN 30</u>, 20 <u>20</u> **Do not send to the IRS. Keep for your records.**

Go to www.irs.gov/Form8879EO for the latest information.

Name of exempt organization

Employer identification number

86-0367773

BALLET ARIZONA

| Name and t | tle of officer | |
|------------|---------------------------------------|----------------------|
| SAMAN' | THA TURNER | |
| EXECU' | FIVE DIRECTOR | |
| Part I | Type of Return and Return Information | (Whole Dollars Only) |

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a**, **2a**, **3a**, **4a**, or **5a**, below, and the amount on that line for the return being filed with this form was blank, then leave line **1b**, **2b**, **3b**, **4b**, or **5b**, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

| 1a | Form 990 check here 🕨 🗴 | b Total revenue, if any (Form 990, Part VIII, column (A), line 12) | 1b | 8,641,217. |
|----|--------------------------|--|-------|------------|
| 2a | Form 990-EZ check here | b Total revenue, if any (Form 990-EZ, line 9) | 2b | |
| 3a | Form 1120-POL check here | b Total tax (Form 1120-POL, line 22) | 3b | |
| 4a | Form 990-PF check here | b Tax based on investment income (Form 990-PF, Part VI, line 5) | 4b | |
| 5a | Form 8868 check here 🕨 | b Balance Due (Form 8868, line 3c) | 5b | |
| | | | · · · | |

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2019 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

| X I authorize HENRY & HORNE, LLP | to enter my PIN 14922 |
|--|---|
| ERO firm name | Enter five numbers, but do not enter all zeros |
| as my signature on the organization's tax year 2019 electronically filed return. If is being filed with a state agency(ies) regulating charities as part of the IRS Fed/s enter my PIN on the return's disclosure consent screen. | |
| As an officer of the organization, I will enter my PIN as my signature on the orga indicated within this return that a copy of the return is being filed with a state ag program, I will enter my PIN on the return's disclosure consent screen. | |
| Officer's signature | Date ► |
| Part III Certification and Authentication | |
| ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. | 86423514922 Do not enter all zeros |
| I certify that the above numeric entry is my PIN, which is my signature on the 2019 electro confirm that I am submitting this return in accordance with the requirements of Pub. 416 % <i>e-file</i> Providers for Business Returns. | , |
| ERO's signature COLETTE KAMPS, CPA | Date 04/05/21 |
| ERO Must Retain This Form - See Do Not Submit This Form to the IRS Unless | |
| LHA For Paperwork Reduction Act Notice, see instructions. | Form 8879-EO (2019) |

923051 10-03-19

| | | | | | | | MAY 1 | - | | | _ | | OMB No. 1545-0047 |
|--------------|-------------------------------|-------------------------------|---|--------------------|--------------|------------|---------------|-------------|---------|---------|--------------------|------------------|-------------------------------|
| | 0 | 00 | | | | | | | | | ncome T | | OMB No. 1545-0047 |
| For | | JU | Under section | | | - | | | | - | | - | 2019 |
| | | uary 2020) of the Treasury | | | | - | | | | - | e made public. | | Open to Public |
| - | | nue Service | | Go to www.irs | | | | | | | | 0.20 | Inspection |
| _ | | | ar year, or tax ye | ar beginning | JUL | т, | 2019 | and | aenai | ng ט | | 020 | |
| | Check if applicab | le: | forganization | | | | | | | | D Employer i | dentificat | ion number |
| | Address Change BALLET ARIZONA | | | | | | | | | | | | |
| | Name | ge Doing b | usiness as | | | | | | | | 86-03 | <u>367773</u> | |
| | Initial return Final | Number | and street (or P. E WASHIN | | | d to stre | eet address) | | Roon | n/suite | E Telephone | number 881–01 | 84 |
| | return termii ated | n– | own, state or pro | | | r forei | an nostal o | nde | | | G Gross receipts | | 9,206,003. |
| | Amen | | NIX, AZ | | anu zif u | | gri postal ci | Jue | | | H(a) Is this a g | | |
| | return Applie tion | | nd address of pri | | SAMAN | ГНА | TURNE | 3 | | | - | dinates? | |
| | pendi | | AS C ABO | | | | | - | | | H(b) Are all subor | | |
| 1 | Tax-ex | empt status: | | 501(c) (|) 🖌 (| insert r | 10.) 49 | 47(a)(1) | or | 527 | 1 | | . (see instructions) |
| | | | ETAZ.ORG | | / • (| | , | (u)(1) | 0. | | H(c) Group ex | | |
| | | | X Corporation | Trust | Associa | tion | Other | • | | L Year | | | tate of legal domicile: AZ |
| | art I | Summary | | | | | | | | | | | <u> </u> |
| | 1 | Briefly describ | e the organizatio | n's mission or r | nost signi | ficant | activities: | BALL | ΈT | ARI | ZONA IS | AN IN | NOVATIVE |
| Governance | | | VOCATIVE | | | | | | | | | | |
| nai | 2 | Check this bo | x 🕨 if the | organization d | liscontinu | ed its o | operations | or dispo | sed o | f more | than 25% of its | net assets | 5. |
| Nel | 3 | Number of vot | ting members of | the governing b | ody (Part | VI, line | e 1a) | | | | | 3 | 24 |
| | | Number of inc | lependent voting | members of the | e governir | ng bod | | | | | | | 24 |
| 80 80 | 5 | | of individuals em | | | | | | | | | | 207 |
| /itie | 6 | | of volunteers (est | | | | | | | | | | 428 |
| Activities & | 7 a | | d business reven | | | | | | | | | | 0. |
| _ | b | | business taxable | | | | | | | | | | 0. |
| | | | | | | | | | | | Prior Year | | Current Year |
| Ð | 8 | Contributions | and grants (Part | VIII, line 1h) | | | | | | . 🖵 | 2,375,5 | | 4,547,007. |
| Revenue | 9 | Program servi | ce revenue (Part | VIII, line 2g) | | | | | | | 4,837,6 | | 3,857,731. |
| eve | 10 | Investment ind | come (Part VIII, c | olumn (A), lines | 3, 4, and | 7d) . | | | | | -265,9 | | 180,226. |
| Œ | 11 | Other revenue | e (Part VIII, colum | n (A), lines 5, 60 | d, 8c, 9c, | 10c, a | nd 11e) | | | | 13,9 | | 56,253. |
| | 12 | | - add lines 8 thro | | | | | | | | 6,961,2 | | 8,641,217. |
| | 13 | | milar amounts pa | | | | | | | | | 0. | 0. |
| | 14 | | to or for member | | | | | | | | | 0. | 0. |
| ŝ | 15 | Salaries, othe | compensation, | employee bene | fits (Part I | X, colu | ımn (A), line | s 5-10) | | | 4,244,9 | | 4,237,445. |
| Expenses | 16a | Professional f | r compensation, o undraising fees (F ing expenses (Pa | 'art IX, column | (A), line 1 | 1e) | | | | · | | 0. | 0. |
| adx | | | | | | | 6 | 12,1 | 20. | _ | | | |
| ш | 17 | - | es (Part IX, colum | | | | | | | | 4,126,8 | | 3,580,884. |
| | 18 | | s. Add lines 13-1 | | | | | | | | 8,371,8 | | 7,818,329. |
| | 19 | Revenue less | expenses. Subtra | act line 18 from | line 12 | <u></u> | | | <u></u> | | -1,410,5 | | 822,888. |
| t Assets or | | | | | | | | | | Be | ginning of Curren | | End of Year |
| sset | 20 | Total assets (F | | | | | | | | | 9,844,2 | | 10,824,132. |
| Net A | 21 | | (Part X, line 26) | | | | | | | · | 982,7 | | 1,344,310. |
| | | | fund balances. S | ubtract line 21 1 | from line 2 | 20 | | | | | 8,861,4 | 20. | 9,479,822. |
| | art II | | | | | ماليم ور - | | الرباد مامد | | | | | and a seal to the first state |
| | | | l declare that I have . Declaration of prej | | | - | | | | | | - | owledge and belief, it is |
| uut | , | | | | | Jaseu U | | | mon pi | σμαισι | | ju. | |
| Sia | n | Signature | e of officer | | | | | | | | Date | | |

| Here | SAMANTHA TURNER, EXECUTI | VE DIRECTOR | | | | | | | |
|-------------|---|--------------------------------|------------------------|------------------------|--|--|--|--|--|
| | Type or print name and title | | | | | | | | |
| | Print/Type preparer's name P | reparer's signature | Date Check | PTIN | | | | | |
| Paid | COLETTE KAMPS, CPA CO | OLETTE KAMPS, CPA | 04/05/21 self-employed | ₽00367616 | | | | | |
| Preparer | Firm's name 🕨 HENRY & HORNE, LLE | 2 | Firm's EIN 🕨 86 | -0133881 | | | | | |
| Use Only | Firm's address 🖕 2055 E WARNER ROAI | | | | | | | | |
| | TEMPE, AZ 85284 Phone no. 480-839-4900 | | | | | | | | |
| May the I | May the IRS discuss this return with the preparer shown above? (see instructions) | | | | | | | | |
| 932001 01-2 | 0-20 LHA For Paperwork Reduction Act Notice, | see the separate instructions. | | Form 990 (2019) | | | | | |
| a | TE GOVEDULE O TOD ODONITEN | TON MEGATON ADDRESS | | T | | | | | |

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

| | <u>n 990 (2019)</u> BALLET ARIZONA 86-0367773 | Page 2 |
|--------|---|---------------------|
| Pa | rt III Statement of Program Service Accomplishments | |
| | Check if Schedule O contains a response or note to any line in this Part III | |
| 1 | Briefly describe the organization's mission: | |
| | BALLET ARIZONA IS AN INNOVATIVE AND PROVOCATIVE PROFESSIONAL BALLET | l |
| | COMPANY THAT CREATES, PERFORMS, AND TEACHES OUTSTANDING CLASSICAL A | |
| | CONTEMPORARY BALLET AND IS DEDICATED TO PRESERVING AND CELEBRATING | |
| | CLASSICAL DANCE WHILE CREATING AND COMMISSIONING NEW INNOVATIVE WOR | KS. |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| _ | | es 🛛 No |
| | If "Yes." describe these new services on Schedule O. | |
| 3 | | es X No |
| U | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expense | 20 |
| - | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, | |
| | revenue, if any, for each program service reported. | anu |
| 4.0 | 1 505 014 | ,817.) |
| 48 | (Code:) (Expenses \$4,636,341. including grants of \$) (Revenue \$2,752 BALLET PERFORMANCES THAT CONTRIBUTE TO DEVELOPMENT AND MAINTENANCE | |
| | PROFESSIONALLY RECOGNIZED RESIDENT BALLET COMPANY. THE ORGANIZATIO | |
| | PROFESSIONALLI RECOGNIZED RESIDENT BALLET COMPANY. THE ORGANIZATIO PRESENTED 45 PERFORMANCES WITH 72,129 ATTENDEES IN THE STATE OF ARI | |
| | DURING ITS REGULAR SEASON. | ZONA |
| | DURING IIS REGULAR SEASON. | |
| | | |
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| | | |
| | 1 100 004 | 1.00 |
| 4b | | <u>,167.</u>) |
| | THE SCHOOL OF BALLET ARIZONA IS THE ORGANIZATION'S OFFICIAL TRAININ | |
| | INSTITUTE. OVER 400 STUDENTS AGES 4 AND UP PARTICIPATED IN BEGINNER | |
| | THROUGH ADVANCED LEVEL PROGRAMS, INCLUDING PRE-PROFESSIONAL AND | |
| | RECREATIONAL OFFERINGS. DURING THIS FISCAL YEAR, STUDENTS TOOK 3,90 | |
| | CLASSES OFFERED ALONGSIDE PROFESSIONAL DANCERS AND ARTISTIC STAFF O | |
| | BALLET ARIZONA. A RESOURCE OF COMMITTED AND INSPIRED TEACHERS GENER | |
| | AN IMAGINATIVE, CREATIVE AND PRODUCTIVE RESPONSE. THE SCHOOL OF BA | |
| | ARIZONA STUDENTS ARE ABLE TO SHARE THEIR LOVE OF DANCING IN COMMUNI | |
| | EVENTS THAT CONTRIBUTE TO THE INTRODUCTION OF THE ARTS TO YOUNG PEO | PLE |
| | THROUGHOUT METROPOLITAN PHOENIX. | |
| | | |
| | Y | |
| 4c | (Code:) (Expenses \$ including grants of \$) (Revenue \$ |) |
| | | |
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| | | |
| 4d | Other program services (Describe on Schedule O.) | |
| | (Expenses \$ including grants of \$) (Revenue \$) | |
| 4e | Total program service expenses 5 , 816, 035. | |
| | | 1 990 (2019) |
| 932002 | 2 01-20-20 | (==:•) |

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 Form 990 (2019)
 BALLET
 ARIZONA

 Part IV
 Checklist of Required Schedules

| | | | Yes | No |
|--------|--|------|------|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | _X_ |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | _X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | 37 |
| _ | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | <u>X</u> |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | v |
| - | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | <u> </u> |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | _ | | х |
| ~ | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | х |
| • | Schedule D, Part III | 8 | | |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | 6 | | х |
| 10 | If "Yes," complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | 9 | | - 23 |
| 10 | | 10 | х | |
| 11 | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | Λ | |
| | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | | |
| ~ | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| a | Part VI | 11a | х | |
| h | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | |
| 5 | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | х |
| c | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | |
| U | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | х |
| Ь | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | | |
| u | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | X |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| - | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II | 21 | 0000 | Х |
| 332003 | 01-20-20 | Form | 990 | (2019) |

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3 2019.05080 BALLET ARIZONA

| Form | 990 | (2019) | ١ |
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 Form 990 (2019)
 BALLET
 ARIZONA

 Part IV
 Checklist of Required Schedules (continued)

| | | | Yes | No |
|----------|--|-----------|----------|-----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | 165 | |
| LL | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | x |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| 20 | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | v |
| | "Yes," complete Schedule L, Part IV | 28a | | X X |
| | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If | 00- | | x |
| 20 | "Yes," complete Schedule L, Part IV | 28c 29 | х | |
| 29 30 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," <i>complete Schedule M</i> | _29 | <u>_</u> | <u> </u> |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 30 | | x |
| 31 | contributions? <i>If</i> "Yes," <i>complete Schedule M</i> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If</i> "Yes," <i>complete Schedule N, Part I</i> | 31 | | X |
| 32 | Did the organization requidate, terminate, or dissolve and cease operations? <i>If yes, complete Schedule N, Part I</i> | - 51 | | |
| 02 | | 32 | | x |
| 33 | Schedule N, Part II | 02 | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | x |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | | x |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| - | Note: All Form 990 filers are required to complete Schedule O | 38 | Х | <u> </u> |
| Par | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 39 | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | 000 | (a.c. : : |
| 932004 | 01-20-20 | Form | 330 | (2019) |

4 2019.05080 BALLET ARIZONA

| Form | 990 (2019) BALLET ARIZONA 86-0367 | 773 | Р | age 5 |
|--------|--|-----------|-----|--------------|
| Par | TV Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | |
| | | | Yes | No |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return 2a 207 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Х | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) | | | |
| | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | X |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O | 3b | | <u> </u> |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | | | |
| _ | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | v |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | x |
| - | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | <u> </u> |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | v |
| | any contributions that were not tax deductible as charitable contributions? | <u>6a</u> | | x |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| _ | were not tax deductible? | 6b | | <u> </u> |
| 7 | Organizations that may receive deductible contributions under section 170(c). | 7. | | x |
| a L | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | _7a | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | 7b | | <u> </u> |
| С | | 70 | | x |
| h | to file Form 8282? If "Yes." indicate the number of Forms 8282 filed during the year 7d | 7c | | |
| | | 7e | | x |
| e f | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e 7f | | X |
| f | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| g h | If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-C? | 79 7h | | <u> </u> |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| Ū | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| | organization is licensed to issue qualified health plans 13b | | | |
| с | Enter the amount of reserves on hand 13c | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | x |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | 14b | | <u> </u> |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | |
| | excess parachute payment(s) during the year? | 15 | | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | | |

Form **990** (2019)

932005 01-20-20

| | tion A. Governing Body and Management | | |
|-------|---|----------|------------|
| 1a | | | |
| 1a | | | Yes |
| | Enter the number of voting members of the governing body at the end of the tax year 1a 24 | - | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule 0. | | |
| b | Enter the number of voting members included on line 1a, above, who are independent 1b 24 | - | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | |
| | officer, director, trustee, or key employee? | 2 | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | |
| | of officers, directors, trustees, or key employees to a management company or other person? | 3 | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | |
| 6 | Did the organization have members or stockholders? | 6 | |
| | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | |
| | more members of the governing body? | 7a | |
| Ь | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | 14 | |
| D | | 7b | |
| • | | 70 | |
| | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | 0. | х |
| | The governing body? | 8a | ~ |
| | Each committee with authority to act on behalf of the governing body? | 8b | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | |
| | organization's mailing address? If "Yes," provide the names and addresses on Schedule O | 9 | |
| Seci | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | |
| | | | Yes |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х |
| | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | |
| | in Schedule O how this was done | 12c | Х |
| 13 | Did the organization have a written whistleblower policy? | 13 | Х |
| 14 | | 14 | Х |
| | Did the organization have a written document retention and destruction policy? | - 17 | |
| 15 | | | |
| - | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | 45.0 | х |
| | The organization's CEO, Executive Director, or top management official | 15a | |
| b | Other officers or key employees of the organization | 15b | X |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | |
| | taxable entity during the year? | 16a | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | |
| | exempt status with respect to such arrangements? | 16b | |
| Sect | tion C. Disclosure | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed NONE | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s | s only) | avail |
| | for public inspection. Indicate how you made these available. Check all that apply. | | |
| | Own website Another's website X Upon request Other (explain on Schedule O) | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | l finano | cial |
| | statements available to the public during the tax year. | - mian | Jiai |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | |
| -0 | THE ORGANIZATION - 602-381-0184 | | |
| | | | |
| | | | |
| | 2835 E WASHINGTON ST, PHOENIX, AZ 85034 | F | 00 |
| 32006 | | Form | 990 |

 Form 990 (2019)
 BALLET ARIZONA
 OO-OSOTITS
 Page

 Part VI
 Governance, Management, and Disclosure
 For each "Yes" response to lines 2 through 7b below, and for a "No" response

| Form 990 (2019) BALLET ARIZONA | 86-0367773 | Page 7 |
|--|--------------------------------------|-------------|
| Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest | Compensated | |
| Employees, and Independent Contractors | | |
| Check if Schedule O contains a response or note to any line in this Part VII | | |
| Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees | | |
| 1a Complete this table for all persons required to be listed. Report compensation for the calendar year endir | ng with or within the organization's | s tax year. |
| List all of the organization's current officers, directors, trustees (whether individuals or organizations), | regardless of amount of compens | ation. |

Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) | (B) | (C) | | (D) | (E) | (F) | | | | |
|-------------------------|--------------------------|---|---|------------|--------------|---------------------------------|-----------|-----------------|-----------------|-----------------------------|
| Name and title | Average | Position (do not check more than one | | Reportable | Reportable | Estimated | | | | |
| | hours per | box | box, unless person is both an officer and a director/trustee) | | compensation | compensation | amount of | | | |
| | week | | cer ar I | ia a di | recto | r/trus | ee) | from | from related | other |
| | (list any | recto | | | | | | the | organizations | compensation |
| | hours for | or di | ee | | | ated | | organization | (W-2/1099-MISC) | from the |
| | related organizations | ustee | trust | | ee | npens | | (W-2/1099-MISC) | | organization and related |
| | below | lual tr | tional | | nploy | st con yee | _ | | | organizations |
| | line) | Individual trustee or director | In stitutional trustee | Officer | Key employee | Highest compensated employee | Former | | | organizationo |
| (1) DOUG BALL | 1.00 | _ | | | - | | <u> </u> | | | |
| BOARD MEMBER | | х | | | | | | 0. | Ο. | 0. |
| (2) SUSAN BANSAK | 1.00 | | | | | | | | | |
| BOARD MEMBER | | х | | | | | | 0. | 0. | 0. |
| (3) JOAN BERRY | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | Ο. | 0. |
| (4) KRISTEN BOILINI | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (5) MIKE BOLAR | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (6) SALVADOR A. BRETTS | 1.00 | | | | | | | | | |
| BOARD MEMBER | | X | | | | | | 0. | 0. | 0. |
| (7) FLAVIA CAMPBELL | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (8) MATT CONNELL | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (9) MOLLY GREENE | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (10) JILL HEGARDT | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (11) BARB KATZ | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (12) SARAH KIST | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (13) STEPHANIE LANTZ | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (14) MARY ANN LUCIANO | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (15) JANET MELAMED | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (16) SIMONE RAESS | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (17) ADRIENNE SCHIFFNER | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| 932007 01-20-20 | | | | | | | | | | Form 990 (2019) |

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932007 01-20-20

Form **990** (2019)

| | | | | | | | Page 8 | | | | | |
|---|------------------|--------------------------------|----------------------|---------|--------------|---------------------------------|---------------|---------------------------|--------------------|---------|----------|-----------------|
| Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) | | | | | | | | | | | | |
| (A) | (B) | (C) | | | | | (D) | (E) | | (| =) | |
| Name and title | Average | (10 | Desition | | Reportable | | Estin | nated | | | | |
| | hours per | | , unles | | | | | compensation | compensatio | | amou | unt of |
| | week | offi | cer and | d a di | irecto | or/trus | tee) | from | from related | 1 | otl | her |
| | (list any | ector | | | | | | the | organizations | s | compe | nsation |
| | hours for | or dire | | | | ted | | organization | (W-2/1099-MIS | ;C) | from | n the |
| | related | stee c | ruster | | | ensa | | (W-2/1099-MISC) | | | organ | zation |
| | organizations | al tru: | onal t | | loyee | e com | | | | | | elated |
| | below | Individual trustee or director | nstitutional trustee | Officer | Key employee | Highest compensated employee | Former | | | | organi | zations |
| | line) | pul | lnst | Offi | Key | Hig em | For | | | | | |
| (18) MARY SEMMA | 1.00 | | | | | | | | | | | 0 |
| BOARD MEMBER | 1 0 0 | Х | | | | | | 0. | | 0. | | 0. |
| (19) JIM SMITH | 1.00 | | | | | | | | | | | • |
| BOARD MEMBER | | х | | | | | | 0. | | 0. | | 0. |
| (20) DARYL WEIL | 1.00 | | | | | | | | | | | - |
| BOARD MEMBER | | Х | | | | | | 0. | | 0. | | 0. |
| (21) G. VAN VELSOR WOLF JR. | 4.00 | | | | | | | | | | | |
| SECRETARY | | Х | | Х | | | | 0. | | 0. | | 0. |
| (22) JIM HEFFERMAN | 4.00 | | | | | | | | | | | |
| TREASURER | | Х | | Х | | | | 0. | | 0. | | 0. |
| (23) MIRANDA LUMER | 4.00 | | | | | | | | | | | |
| VICE CHAIR | | X | | х | | | | 0. | | 0. | | Ο. |
| (24) DAVID THOMPSON | 5.00 | | | | | | | | | | | |
| CHAIR | | x | | х | | | | 0. | | 0. | | 0. |
| (25) SAMANTHA TURNER | 40.00 | | | | | | | | | _ | | |
| EXECUTIVE DIRECTOR | | i | | Х | | | | 159,000. | | 0. | 6 | 921. |
| (26) IB ANDERSEN | 40.00 | | | | | | | | | | | |
| ARTISTIC DIRECTOR | | 1 | | х | | | | 250,000. | | 0. | 6 | 921. |
| | | | | | | | | 409,000. | | 0. | | 842. |
| | | | | | _ | | | 193,875. | | 0. | | 842. |
| c Total from continuation sheets to Part VII | | | | | | | 5 | 602,875. | | 0. | | 684. |
| d Total (add lines 1b and 1c) 2 Total number of individuals (including but no | | | | | - | | | | 000 of use sutable | | 47, | 001. |
| | ot limited to th | ose | listec | ap | ove | e) wn | o re | eceived more than \$100 | ,000 of reportable | 1 | | 3 |
| compensation from the organization | | | - | | | | | | | | V | es No |
| | | | | | 7 | | | | | I | 1 | 5 140 |
| 3 Did the organization list any former officer, | | | | | | | | | | | | v |
| line 1a? If "Yes," complete Schedule J for su | | | | | | | | | | | 3 | <u> </u> |
| 4 For any individual listed on line 1a, is the su | | | | | | | | | | | | , |
| and related organizations greater than \$150 | | | | | | | | | | | 4 2 | ζ |
| 5 Did any person listed on line 1a receive or a | | | | | | | | | | | | |
| rendered to the organization? If "Yes," com | plete Schedule | e J fo | or su | ch r | oers | ion . | | | | <u></u> | 5 | X |
| Section B. Independent Contractors | | | | | | | | | | | | |
| 1 Complete this table for your five highest cor | npensated inc | lepe | nden | t co | ontra | actor | rs th | nat received more than \$ | \$100,000 of comp | ensat | ion from | |
| the organization. Report compensation for t | he calendar ye | ear e | ending | g w | ith c | or wi | thin | the organization's tax y | vear. | | | |
| (A) | | | | | | | | (B) | | | (C) | |
| Name and business | | | | | | | | Description of s | services | C | ompensa | ation |
| PHOENIX SYMPHONY ORCHESTR | | | | | | | | MUSIC FOR | | | | |
| <u>1 FIRST STREET SUITE 200,</u> | PHOENI | Х, | AZ | Z | 85 | 01 | 2 | PERFORMANCES | | | 471, | 920. |
| COMMIT AGENCY, 58 W BUFFA | LO STRE | \mathbf{ET} | នប | JI' | ΤE | | | | | | | |
| 200, CHANDLER, AZ 85225 | | | | | | | | MARKETING | | | 247, | 370. |
| PHOENIX CONVENTION CENTER | | | | | | | | | | | | |
| 111 N 3RD STREET, PHOENIX | , AZ 85 | 00 | 4 | | | | | THEATRE RENT | AL | | 104, | 842. |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 2 Total number of independent contractors (in | ncludina but n | ot lin | nited | to | thos | se lis | ted | above) who received m | ore than | | | |
| \$100,000 of compensation from the organiz | - | | | | - | 3 | | , <u>.</u> | | | | |
| SEE PART VII, SECTION | | IN | UAT | r I | ON | S | HE | ETS | | | Form 99 | 0 (2019) |
| , | | | | | | | | | | | | (·•/ |

932008 01-20-20

| Form 990 BALLET AF | RIZONA | | | | | | | | 86-036 | 7773 | | | |
|--|------------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|---------|---------------------------------|-----------------|--------------------------|--|--|--|
| Part VII Section A. Officers, Directors, Tru | stees, Key En | nplo | yee | s, a | nd H | lighe | est (| Compensated Employe | es (continued) | | | | |
| (A) | (B) | | | | C) | | | (D) | (E) | (F) | | | |
| Name and title | Average | | | | ition | | | Reportable | Reportable | Estimated | | | |
| | hours | (cl | heck | (all i | that | app | ly) | compensation | compensation | amount of | | | |
| | per | | | | | | | from | from related | other | | | |
| | week | r | | | | lo yee | | the | organizations | compensation | | | |
| | (list any hours for | lirect | | | | d em p | | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organization | | | |
| | related | e or c | tee | | | satec | | (00-2/1099-00130) | | and related | | | |
| | organizations | Individual trustee or director | Institutional trustee | | yee | Highest compensated employee | | | | organizations | | | |
| | below | dual 1 | ution | - | Key employee | stco | er | | | er gamzaner ie | | | |
| | line) | Indivi | Instit | Officer | Key e | Highe | Former | | | | | | |
| (27) THERESA STACK | 40.00 | | | | | | | | | | | | |
| DIRECTOR OF FINANCE (THRU 3/20) | | | | Х | | | | 83,998. | 0. | 6,921. | | | |
| (28) KARINA FELIX | 40.00 | | | | | | | | | | | | |
| DIRECTOR OF FINANCE | | | | Х | | | | 0. | 0. | 0. | | | |
| (29) MARIA SIMONETTI | 40.00 | | | | | | | | | | | | |
| REHEARSAL & SCHOOL DIRECTOR | | | | | | X | | 109,877. | 0. | 6,921. | | | |
| | | | | | | | | | | | | | |
| | | | - | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| Total to Part VII, Section A, line 1c | | | | | | | <u></u> | 193,875. | | 13,842. | | | |

932201 04-01-19

| | | Check if Schedule O | | 500130 | or note to any III | (A) | (B) | (C) | (D) |
|---|--------|-----------------------------------|---------------|---------------|--------------------|--|-------------------|------------------|----------------|
| | | | | | | Total revenue | Related or exempt | Unrelated | Revenue exclud |
| | | | | | | | | business revenue | from tax unde |
| _ | | | | | | | | | sections 512 - |
| 3 | 1 a | Federated campaigns | 1 | a | | | | | |
| | b | Membership dues | 1 | b | | | | | |
| | С | Fundraising events | 1 | lc | 373,755. | | | | |
| 5 | d | Related organizations | | d | | | | | |
| | е | Government grants (contr | ributions) | le | 789,759. | | | | |
| 5 | f | All other contributions, gifts, | grants, and | | | | | | |
| D | | similar amounts not included | above | ıf 3, | 383,493. | | | | |
| | g | Noncash contributions included in | lines 1a-1f | l g \$ | 52,305. | | | | |
| | h | Total. Add lines 1a-1f | | | ► | 4,547,007. | | | |
| | | | | | Business Code | | | | |
| | 2 a | TICKET SALES | | | 711120 | 2,336,865. | 2,336,865. | | |
| | | BALLET SCHOOL | TUITI | ON | 611600 | 1,161,167. | 1.161.167. | | |
| b | | TICKET HANDLI | | | 711120 | 259,655. | | | |
| 5 | о А | OTHER PROGRAM | | | 900099 | 100,044. | | | |
| | u | | | <u> </u> | 500055 | 100,0110 | 100/0110 | | |
| | e 1 | All other program service | rovoruc | | | | | ~ | |
| | | | | | | 3,857,731. | | | |
| | | Total. Add lines 2a-2f | | | · · · · | <u>,,,,,,,</u> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| | 3 | Investment income (includ | - | | | 169,352. | | | 160 25 |
| 1 | | other similar amounts) | | | | 109,352. | | | 169,35 |
| 1 | 4 | Income from investment o | | • | - | | | | |
| | 5 | Royalties | | | | | | | |
| | | | | Real | (ii) Personal | | | | |
| | 6 a | Gross rents | 6a | | | | | | |
| | | Less: rental expenses | 6b | | | | | | |
| | С | Rental income or (loss) | 6c | | | | | | |
| | d | Net rental income or (loss) | | | 🕨 | | | | |
| | 7 a | Gross amount from sales of | | urities | (ii) Other | | | | |
| | | assets other than inventory | 7a 529, | 168. | | | | | |
| 1 | b | Less: cost or other basis | | | | | | | |
| 1 | | and sales expenses | 7ь518, | <u>294</u> . | | | | | |
| | с | Gain or (loss) | 7c 10, | 874. | | | | | |
| | d | Net gain or (loss) | | | | 10,874. | | | 10,87 |
| ĺ | | Gross income from fundraisi | | | | | | | |
| Ĩ | | including \$373 | | | | | | | |
| ĺ | | contributions reported on | | | | | | | |
| 1 | | Part IV, line 18 | | | 0. | | | | |
| 1 | h | Less: direct expenses | | | - | | | | |
| | | | | | ⊳ | 0. | | | |
| ĺ | | Net income or (loss) from | - | | ▶ | 0. | | | |
| ĺ | эa | Gross income from gamin | | | | | | | |
| | | Part IV, line 19 | | | | | | | |
| | | Less: direct expenses | | | L | | | | |
| | | Net income or (loss) from | | rities | > | | | | |
| [| 10 a | Gross sales of inventory, I | | | | | | | |
| | | and allowances | | | 102,745. | | | | |
| 1 | | Less: cost of goods sold | | ····· | 46,492. | FC 050 | 56.052 | | |
| L | С | Net income or (loss) from | sales of inve | ntory | > | 56,253. | 56,253. | | |
| 1 | | | | | Business Code | | | | |
| - | 11 a | | | | | | | | |
| | b | | | | | | | | |
| | с | | | | | | | | |
| | d | All other revenue | | | | | | | |
| 1 | | Total. Add lines 11a-11d | | | | | | | |
| | | | | | | | 3,913,984. | | 180,22 |

15330405 758360 1014922

10 2019.05080 BALLET ARIZONA

BALLET ARIZONA

Form 990 (2019) BALLET .

BALLET ARIZONA Part IX Statement of Functional Expenses

| | Check if Schedule O contains a respons | <u>se or note to any</u> line in t | <u>his Part IX</u> | | <u></u> L |
|----|--|------------------------------------|---|--|---------------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | 4 9 5 9 9 |
| | trustees, and key employees | 526,905. | 275,511. | 237,801. | 13,593 |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section $4958(f)(1)$) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 2,760,457. | 2,295,075. | 168,802. | 296,580 |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | 600 606 | 41 040 | 40.000 |
| 9 | Other employee benefits | 712,569. | 622,606. | 41,940. | 48,023 |
| 0 | Payroll taxes | 237,514. | 204,075. | 17,706. | 15,733 |
| 1 | Fees for services (nonemployees): | | | | |
| а | Management | 2 2 2 4 | | | |
| b | F | 3,824. | | 3,824. | |
| С | F | 21,484. | | 21,484. | |
| d | Lobbying | | | | |
| е | , F | 21 000 | | 21 000 | |
| f | Investment management fees | 31,888. | | 31,888. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | 201 245 | | | F0 100 |
| | column (A) amount, list line 11g expenses on Sch 0.) | 321,347. | 111,410. | 157,750. | <u>52,187</u> 163 |
| 2 | Advertising and promotion | 535,609. | 8,450. | 526,996. | 163 |
| 3 | Office expenses | 100 200 | | 20.004 | 00 000 |
| 4 | Information technology | 108,326. | 50,595. | 29,994. | 27,737 |
| 15 | Royalties | 70,484. | 70,484. | 10 004 | 10 240 |
| 6 | Occupancy | 202,971. | 171,998. | 18,624. | 12,349 |
| 7 | Travel | 25,542. | 20,607. | 95. | 4,840 |
| 8 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 9 | Conferences, conventions, and meetings | 11 007 | | 14 007 | |
| 20 | | 14,287. | | 14,287. | |
| 21 | Payments to affiliates | 200 507 | 250 620 | 12 000 | 0 140 |
| 22 | Depreciation, depletion, and amortization | 380,597. | 358,639. | 12,809. | <u>9,149</u> 881 |
| 3 | | 39,653. | 34,535. | 4,237. | 001 |
| 4 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | DDODUGETON GOGE | 1,300,220. | 1,300,220. | | |
| b | MISCELLANEOUS | 204,209. | 128,292. | 18,785. | 57,132 |
| c | PUBLICATION | 154,891. | 22,986. | 79,919. | 51,986 |
| d | BANK FEES | 127,118. | 121,922. | 2,979. | 2,217 |
| е | All other expenses | 38,434. | 18,630. | 254. | 19,550 |
| 25 | Total functional expenses. Add lines 1 through 24e | 7,818,329. | 5,816,035. | 1,390,174. | 612,120 |
| 26 | Joint costs. Complete this line only if the organization | | | · · · | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here Figure 1 if following SOP 98-2 (ASC 958-720) | | | | |

932010 01-20-20

Form **990** (2019)

15330405 758360 1014922

BALLET ARIZONA

Check if Schedule O contains a response or note to any line in this Part X

| | | Check if Schedule O contains a response or note to any line in this Part X | (A) Beginning of year | | (B) End of year |
|-----------------------------|----------|---|---------------------------------|-----------------|--------------------------------|
| | | · · · · · · | | | |
| | 1 | Cash - non-interest-bearing | 709,228. | 1 | 658,259. |
| | 2 | Savings and temporary cash investments | 149,861. | 2 | 893,259. |
| | 3 | Pledges and grants receivable, net | 308,096. | 3 | 872,152. |
| | 4 | Accounts receivable, net | | 4 | |
| | 5 | Loans and other receivables from any current or former officer, director, | | | |
| | | trustee, key employee, creator or founder, substantial contributor, or 35% | | _ | |
| | | controlled entity or family member of any of these persons | | 5 | |
| | 6 | Loans and other receivables from other disqualified persons (as defined | | - | |
| | _ | under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) | | 6 | |
| Assets | 7 | Notes and loans receivable, net | 43,031. | 7 8 | 36 719 |
| Ass | 8 | Inventories for sale or use | 131,277. | 8 | 36,719. 49,374. |
| | 9 | Prepaid expenses and deferred charges | 151,277. | 9 | 49,374. |
| | lua | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D | | | |
| | h | basis. Complete Part VI of Schedule D10a7,278,607.Less: accumulated depreciation10b3,582,674. | 3,820,359. | 10c | 3,695,933. |
| | 11 | Investments - publicly traded securities | 4,174,510. | 11 | 4,116,014. |
| | 12 | Investments - other securities. See Part IV, line 11 | 490,504. | 12 | 485,072. |
| | 13 | Investments - program-related. See Part IV, line 11 | | 13 | 100,0,20 |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 17,350. | 15 | 17,350. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 33) | 9,844,216. | 16 | 10,824,132. |
| | 17 | Accounts payable and accrued expenses | 327,488. | 17 | 280,986. |
| | 18 | Grants payable | | 18 | |
| | 19 | Deferred revenue | 655,300. | 19 | 633,324. |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| ŷ | 22 | Loans and other payables to any current or former officer, director, | | | |
| Liabilities | | trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| abil | | controlled entity or family member of any of these persons | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | 430,000. |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part X | | | |
| | | of Schedule D | 000 700 | 25 | 1 244 210 |
| | 26 | Total liabilities. Add lines 17 through 25 | 982,788. | 26 | 1,344,310. |
| s | | Organizations that follow FASB ASC 958, check here X | | | |
| JCe | | and complete lines 27, 28, 32, and 33. | 4 016 674 | | 2 0 2 0 2 0 1 |
| alar | 27 | Net assets without donor restrictions | 4,016,674. 4,844,754. | 27 | <u>3,829,384</u> 5,650,438. |
| а р | 28 | Net assets with donor restrictions | 4,044,754. | 28 | 5,050,450. |
| ŝ | | Organizations that do not follow FASB ASC 958, check here | | | |
| <u>م</u> | 00 | and complete lines 29 through 33. | | 00 | |
| Net Assets or Fund Balances | 29 | Capital stock or trust principal, or current funds | | 29 30 | |
| SSE | 30 | Paid-in or capital surplus, or land, building, or equipment fund | | <u>30</u> 31 | |
| et⊿ | 31 32 | Retained earnings, endowment, accumulated income, or other funds | 8,861,428. | 31 32 | 9,479,822. |
| Ž | | Total net assets or fund balances | 9,844,216. | 32 33 | 10,824,132. |
| | 33 | Total liabilities and net assets/fund balances | 5,044,210. | აა | <u>10,024,152</u> |

Form **990** (2019)

10149221

Form 990 (2019) Part X Balance Sheet

| Form | 1990 (2019) BALLET ARIZONA | 86-03 | 867773 | Pag | _{ge} 12 |
|------|---|-----------|---------|--------------|------------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| | | | 0 6 4 4 | ~ | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 8,641 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 7,818 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 822 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 8,861 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | -204 | .,49 | 94. |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, | | | | |
| | column (B)) | 10 | 9,479 | , 82 | 22. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | _ | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | О. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | <u>}</u> | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | |
| | consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| с | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | x | I |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Sch | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | gle Audit | | | |
| | Act and OMB Circular A-133? | • | 3a | | Х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi | | | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | 3b | | 1 |
| | | | Form | 990 (| 2019) |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

932012 01-20-20

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

| OMB No. 1545-0047 |
|------------------------------|
| 2019 |
| Open to Public Inspection |

| Name of the | organization |
|-------------|--------------|
|-------------|--------------|

| Name of | the organization | | | | | | | identification number |
|---|--|----------------------------------|------------------------------|---------------------|------------------|-----------------|---------------|--|
| Devt | | ET ARIZONA | | | | | | 6-0367773 |
| Part I | Reason for Public (| Sharity Status (| All organizations must co | mplete th | is part.) Se | ee instructions | 6. | |
| The organ | nization is not a private found | ation because it is: (| For lines 1 through 12, c | neck only | one box.) | | | |
| 1 🛄 | A church, convention of ch | urches, or associatio | on of churches described | in sectio | on 170(b)(1 | 1)(A)(i). | | |
| 2 | A school described in sect | ion 170(b)(1)(A)(ii).(| Attach Schedule E (Form | n 990 or 99 | 90-EZ).) | | | |
| 3 🔛 | A hospital or a cooperative | hospital service orga | anization described in se | ection 170 |)(b)(1)(A)(ii | ii). | | |
| 4 | A medical research organiz | ation operated in co | njunction with a hospital | described | in sectio | on 170(b)(1)(A |)(iii). Enter | the hospital's name, |
| | city, and state: | | | | | | | |
| 5 | An organization operated for | | llege or university owned | or operat | ed by a go | overnmental u | nit describe | ed in |
| | section 170(b)(1)(A)(iv). (0 | Complete Part II.) | | | | | | |
| 6 | A federal, state, or local gov | vernment or governn | nental unit described in | section 17 | 70(b)(1)(A) | (v). | | |
| 7 X | An organization that norma | Ily receives a substa | ntial part of its support fr | om a gove | ernmental | unit or from th | ne general p | oublic described in |
| | section 170(b)(1)(A)(vi). (C | omplete Part II.) | | | | | | |
| 8 | A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) | | | | | | | |
| 9 | An agricultural research org | ganization described | in section 170(b)(1)(A)(| i x) operate | ed in conju | unction with a | land-grant | college |
| | or university or a non-land-g | grant college of agric | ulture (see instructions). | Enter the | name, city | , and state of | the college | or |
| | university: | | | | | | | |
| 10 | An organization that norma | Ily receives: (1) more | than 33 1/3% of its supp | port from o | contributio | ns, membersl | nip fees, an | d gross receipts from |
| | activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment | | | | | | | |
| | income and unrelated busir | ness taxable income | (less section 511 tax) fro | m busines | sses acqui | red by the org | anization a | fter June 30, 1975. |
| | See section 509(a)(2). (Co | mplete Part III.) | | | | | | |
| 11 | An organization organized a | and operated exclusi | ively to test for public sat | ety. See | section 50 | 09(a)(4). | | |
| 12 | An organization organized a | and operated exclusi | ively for the benefit of, to | perform t | he functio | ns of, or to ca | rry out the | purposes of one or |
| | more publicly supported or | ganizations describe | d in section 509(a)(1) o | r section | 509(a)(2). | See section | 509(a)(3). 🤇 | Check the box in |
| | lines 12a through 12d that | describes the type o | f supporting organization | and com | plete lines | 12e, 12f, and | l 12g. | |
| a Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving | | | | | | | | |
| the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting | | | | | | | | |
| | the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. | | | | | | | |
| b | Type II. A supporting org | anization supervised | or controlled in connect | ion with it | s supporte | ed organizatio | n(s), by hav | ing |
| | control or management o | f the supporting org | anization vested in the sa | ame perso | ns that co | ntrol or mana | ge the supp | ported |
| | organization(s). You mus | t complete Part IV, | Sections A and C. | | | | | |
| c | Type III functionally inte | grated. A supportin | g organization operated | in connect | tion with, a | and functiona | lly integrate | d with, |
| | its supported organization | n(s) (see instructions |). You must complete I | Part IV, Se | ections A, | D, and E. | | |
| d | Type III non-functionally | integrated. A supp | orting organization oper | ated in co | nnection v | vith its suppo | ted organiz | ation(s) |
| | that is not functionally int | egrated. The organiz | ation generally must sat | isfy a distr | ibution rec | quirement and | I an attentiv | reness |
| | requirement (see instruct | ions). You must cor | nplete Part IV, Sections | A and D, | and Part | ۷. | | |
| e | Check this box if the orga | anization received a | written determination from | m the IRS | that it is a | Туре I, Туре | II, Type III | |
| | functionally integrated, or | r Type III non-functio | nally integrated supporting | ng organiz | ation. | | | |
| | er the number of supported o | J | | | | | | |
| | vide the following informatior (i) Name of supported | n about the supporte (ii) EIN | d organization(s). | (iv) Is the oro | anization listed | (v) Amount o | fmonoton | (vi) Amount of other |
| | organization | | (described on lines 1-10 | in your govern | ing document? | support (see in | | (vi) Amount of other support (see instructions) |
| | organization | | above (see instructions)) | Yes | No | | | |
| | | | | | | | | |
| | | | | | | | | |
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| - | | | | | | | | |
| Total | | | | 000 57 | | | dud a 🕯 🖅 | |
| | Paperwork Reduction Act N | iolice, see the instr | uctions for Form 990 Of | 330-EZ. | 932021 09- | 25-19 SCNE | uule A (FOľ | m 990 or 990-EZ) 2019 |

14

Schedule A (Form 990 or 990-EZ) 2019 BALLET ARIZONA

86-0367773 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | - | | | |
|------|--|---------------|-----------------|------------|--------------------|-------------------|-------------------------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 5977671. | 3165343. | 2985686. | 2375548. | 4547007. | 19051255. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 5977671. | 3165343. | 2985686. | 2375548. | 4547007. | 19051255. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | l) ř | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 1886937. |
| | Public support. Subtract line 5 from line 4. | | | | | | 17164318. |
| | ction B. Total Support | I | | | | 1 | 1 |
| | ndar year (or fiscal year beginning in) 🕨 | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| - | Amounts from line 4 | 5977671. | 3165343. | 2985686. | 2375548. | 454/00/. | 19051255. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | 0 1 2 0 | 04 615 | 110 000 | | 1 60 250 | |
| | and income from similar sources \dots | 9,132. | 24,615. | 110,787. | 207,880. | 169,352. | 521,766. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | 26 700 | | | | | 26 700 |
| | assets (Explain in Part VI.) | 26,708. | | | | | 26,708. |
| | Total support. Add lines 7 through 10 | | , | | | | <u>19599729.</u> ,198,197. |
| | Gross receipts from related activities, | | | | | · · · · | ,190,197. |
| 13 | First five years. If the Form 990 is for | | | | | | |
| Sec | organization, check this box and stor ction C. Computation of Publi | c Support Per | centage | | | | |
| | Public support percentage for 2019 (I | | | olump (f)) | | 14 | 87.57 % |
| | Public support percentage from 2018 | | • | | | | 86.55 % |
| | 33 1/3% support test - 2019. If the c | | | | | | |
| 104 | stop here. The organization qualifies | - | | | | | |
| h | 33 1/3% support test - 2018. If the c | | - | | line 15 is 33 1/3% | | |
| ~ | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances test | | | | | | |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | | • | • | |
| h | 10% -facts-and-circumstances test | | | | | | |
| ~ | more, and if the organization meets th | - | | | | | |
| | organization meets the "facts-and-circ | | | | | | - |
| 18 | Private foundation. If the organizatio | | | • | , c | | |
| | | | , | . , , | | edule A (Form 990 | |

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Schedule A (Form 990 or 990-EZ) 2019 BALLET ARIZONA

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | ction A. Public Support | | | | | | |
|-------|--|----------------------|-----------------------|------------------------|----------------------|---------------------|-------------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| с | Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| Sec | ction B. Total Support | | | | | 1 | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| | Amounts from line 6 | | | | | | |
| | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for | the organization's | s first, second, thir | d, fourth, or fifth ta | ax year as a sectior | n 501(c)(3) organiz | ation, |
| | check this box and stop here | | | | | | |
| Sec | ction C. Computation of Publi | c Support Per | centage | | | | |
| 15 | Public support percentage for 2019 (I | ine 8, column (f), d | ivided by line 13, o | olumn (f)) | | 15 | % |
| | Public support percentage from 2018 | | 1 | | | 16 | % |
| | ction D. Computation of Inves | | | | | | |
| 17 | Investment income percentage for 20 | | | ne 13, column (f)) | | 17 | % |
| 18 | Investment income percentage from | | | | | 18 | % |
| 19a | 33 1/3% support tests - 2019. If the | - | | | | | 7 is not |
| _ | more than 33 1/3%, check this box ar | - | | | ••••• | | ► |
| b | 33 1/3% support tests - 2018. If the | • | | | | | |
| ~ | line 18 is not more than 33 1/3%, che | | | | | | |
| | Private foundation. If the organization | n did not check a | box on line 14, 19 | a, or 19b, check th | | | |
| 93202 | 23 09-25-19 | | 16 | | Sch | eaule A (Form 99 | 0 or 990-EZ) 2019 |

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1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

Yes No

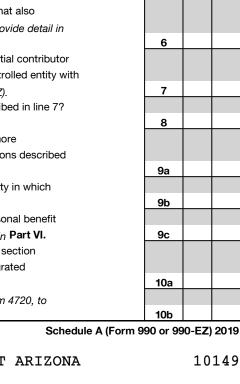
Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes." answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? // "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes." answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disgualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
- b Did the organization have any excess business holdings in the tax year? (Use Schedule C. Form 4720, to determine whether the organization had excess business holdings.)

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 Schedule A (Form 990 or 990 EZ) 2019
 BALLET
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 Part IV
 Supporting Organizations (continued)

| | | | Yes | No |
|----------|--|-----------|-----|----|
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| C | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| <u> </u> | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | v | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | - | | |
| • | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | 2 | | |
| 3 | the organization maintained a close and continuous working relationship with the supported organization(s). By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| 5 | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | 5 | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions) | | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. | • | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| c | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst | ructions | | |
| 2 | Activities Test. Answer (a) and (b) below. | 40110110) | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

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| Secti | on A - Adjusted Net Income | | (A) Prior Year | (B) Current Yea (optional) |
|-------|--|----|----------------|-------------------------------|
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3. | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Secti | on B - Minimum Asset Amount | | (A) Prior Year | (B) Current Yea (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| с | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d. | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035. | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Secti | on C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1. | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions). | 6 | | |

Schedule A (Form 990 or 990-EZ) 2019 BALLET ARIZONA
Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

and a still for all the schedule small D and T alifying trust on Nov. 20, 1970 (explain in Part VI) See instructions. All

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instructions).

| Schedule A (Forn | n 990 or 990-EZ |)2019 BALLET | ARIZONA |
|------------------|-----------------|--------------|---------|
|------------------|-----------------|--------------|---------|

| Par | t V Type III Non-Functionally Integrated 509(| a)(3) Supporting Orga | nizations (continued) | |
|----------|---|------------------------------|--|---|
| Secti | on D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exer | mpt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exemption | t purposes of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | s of supported organizations | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which th | e organization is responsive | | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2019 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Secti | on E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 |
| 1 | Distributable amount for 2019 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2019 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2019 | | | |
| a | From 2014 | | | |
| b | From 2015 | | | |
| C | From 2016 | | | |
| d | From 2017 | | | |
| e | From 2018 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2019 distributable amount | | | |
| i | Carryover from 2014 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2019 from Section D, | | | |
| | line 7: \$ | | | |
| a | Applied to underdistributions of prior years | | | |
| b | Applied to 2019 distributable amount | | | |
| <u> </u> | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2019, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2019. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2020. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| <u>a</u> | Excess from 2015 | | | |
| b | Excess from 2016 | | | |
| C | Excess from 2017 | | | |
| d | Excess from 2018 | | | |
| е | Excess from 2019 | | | |

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| | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) |
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| SCHEDULE | D |
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Department of the Treasury

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 Attach to Form 990.
 Go to www.irs.gov/Form990 for instructions and the latest information.



| Interna | Revenue Service Go to www.irs.gov/Form | 1990 for instructions and | the latest inform | nation. | Inspec | tion |
|------------|--|---------------------------------------|----------------------|---------------------------|---------------------------------|--------------|
| Nam | e of the organization BALLET ARIZONA | | | | ployer identificatio 86-0367 | 773 |
| Pa | t I Organizations Maintaining Donor Advis | ed Funds or Other S | Similar Funds | or Accour | its. Complete if | the |
| | organization answered "Yes" on Form 990, Part IV, I | line 6. | | | | |
| | | (a) Donor advis | ed funds | (b) Fun | nds and other acco | ounts |
| 1 | Total number at end of year | | | | | |
| 2 | Aggregate value of contributions to (during year) | | | | | |
| 3 | Aggregate value of grants from (during year) | | | | | |
| 4 | Aggregate value at end of year | | | | | |
| 5 | Did the organization inform all donors and donor advisors in | | eld in donor advis | ed funds | | |
| | are the organization's property, subject to the organization' | 's exclusive legal control? | | | Yes | No No |
| 6 | Did the organization inform all grantees, donors, and donor | | | | | |
| | for charitable purposes and not for the benefit of the donor | or donor advisor, or for a | ny other purpose | conferring | | |
| | impermissible private benefit? | | | | Yes | No No |
| Pa | | organization answered "Ye | es" on Form 990, | Part IV, line 7. | | |
| 1 | Purpose(s) of conservation easements held by the organiza | tion (check all that apply) | | | | |
| | Preservation of land for public use (for example, recre | eation or education) | Preservation o | f a historically | important land are | ea |
| | Protection of natural habitat | | Preservation o | f a certified his | storic structure | |
| | Preservation of open space | | | | | |
| 2 | Complete lines 2a through 2d if the organization held a qua | alified conservation contrib | oution in the form | of a conserva | tion easement on | the last |
| | day of the tax year. | | | | Held at the End of t | the Tax Year |
| а | Total number of conservation easements | | | 2a | | |
| b | Total acreage restricted by conservation easements | | | 2b | | |
| с | Number of conservation easements on a certified historic st | tructure included in (a) | . | 2c | | |
| d | Number of conservation easements included in (c) acquired | | | | | |
| | listed in the National Register | | | 2d | | |
| 3 | Number of conservation easements modified, transferred, r | | | | during the tax | |
| | year ► | | | | | |
| 4 | Number of states where property subject to conservation each | asement is located | | | | |
| 5 | Does the organization have a written policy regarding the p | eriodic monitoring, inspec | tion, handling of | | | |
| | violations, and enforcement of the conservation easements | it holds? | | | Yes | No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting | g, handling of violations, a | nd enforcing cons | servation ease | ments during the | year |
| | ▶ | | | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, har | ndling of violations, and e | nforcing conserva | tion easemen ⁻ | ts during the year | |
| | ▶\$ | | | | | |
| 8 | Does each conservation easement reported on line 2(d) abo | • | | | | |
| | and section 170(h)(4)(B)(ii)? | | | | Yes | No |
| 9 | In Part XIII, describe how the organization reports conserva | ation easements in its reve | enue and expense | statement an | d | |
| | balance sheet, and include, if applicable, the text of the foo | otnote to the organization' | s financial statem | ents that desc | ribes the | |
| D - | organization's accounting for conservation easements. | · · · · · · · · · · · · · · · · · · · | | | | |
| Pai | t III Organizations Maintaining Collections of Complete if the organization answered "Ves" on For | | easures, or Ot | iner Simila | r Assets. | |
| 4- | Complete if the organization answered "Yes" on For | | | | | |
| 1a | If the organization elected, as permitted under FASB ASC 9 | | | | | |
| | of art, historical treasures, or other similar assets held for pu | | | - | SIIQUC | |
| | service, provide in Part XIII the text of the footnote to its fina | | | | | |
| b | If the organization elected, as permitted under FASB ASC 9 | · • | | | | |
| | art, historical treasures, or other similar assets held for publ | lic exhibition, education, o | or research in furth | nerance of pul | olic service, | |

| ᆈᇧ | For Panarwork Paduation Act Nation, see the Instructions for Form 990 | | Schodulo D (Form 000) 2010 |
|----|---|-----|----------------------------|
| b | Assets included in Form 990, Part X | • | \$ |
| а | Revenue included on Form 990, Part VIII, line 1 | • | \$ |
| | the following amounts required to be reported under FASB ASC 958 relating to these items: | | |
| 2 | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, prov | ide | 9 |
| | (ii) Assets included in Form 990, Part X | • | \$ |
| | (i) Revenue included on Form 990, Part VIII, line 1 | • | \$ |
| | provide the following amounts relating to these items: | | |

27

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 932051 10-02-19

Schedule D (Form 990) 2019

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2019.05080 BALLET ARIZONA

| Sche | dule D (Form 990) 2019 BALLET | | | | 86-0 | 367773 | Page 2 |
|------|---|------------------------|------------------------|-----------------------|------------------------|--------------------------|-----------|
| Par | t III Organizations Maintaining C | ollections of Ar | t, Historical Tre | asures, or Othe | r Similar Asse | ts _{(continued} | <u>d)</u> |
| 3 | Using the organization's acquisition, accession | on, and other record | s, check any of the f | ollowing that make s | significant use of its | | |
| | collection items (check all that apply): | | | | | | |
| а | Public exhibition | d | Loan or exc | hange program | | | |
| b | Scholarly research | е | Other | | | | |
| с | Preservation for future generations | | | | | | |
| 4 | Provide a description of the organization's co | llections and explair | how they further th | e organization's exe | mpt purpose in Pa | t XIII. | |
| 5 | During the year, did the organization solicit or | | | | | | |
| | to be sold to raise funds rather than to be ma | intained as part of th | ne organization's co | llection? | | Yes | No |
| Par | t IV Escrow and Custodial Arrang | gements. Comple | ete if the organizatio | n answered "Yes" or | n Form 990, Part IV | , line 9, or | |
| | reported an amount on Form 990, Par | | | | | | |
| 1a | Is the organization an agent, trustee, custodia | an or other intermed | iary for contributions | s or other assets not | included | | |
| | on Form 990, Part X? | | | | [| Yes | No |
| b | If "Yes," explain the arrangement in Part XIII a | and complete the fol | lowing table: | | | | |
| | | | | | | Amount | |
| с | Beginning balance | | | | 10 | | |
| d | Additions during the year | | | | | | |
| е | Distributions during the year | | | | 1e | | |
| f | Ending balance | | | | 1f | | |
| 2a | Did the organization include an amount on Fo | | | | lity? | Yes | No |
| b | If "Yes," explain the arrangement in Part XIII. | | | | | | |
| Par | t V Endowment Funds. Complete in | f the organization an | swered "Yes" on Fo | rm 990, Part IV, line | 10. | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years bac | (e) Four yea | rs back |
| 1a | Beginning of year balance | 4,670,922. | 4,732,822. | 4,746,867. | 4,126,424 | . 60 | 1,399. |
| b | Contributions | | 12,252. | | 609,014 | . 3,52 | 5,025. |
| с | Net investment earnings, gains, and losses | -32,063. | 155,124. | 102,305. | 11,429 | • | |
| d | Grants or scholarships | | 198,000. | 100,000. | | | |
| е | Other expenditures for facilities | | | | | | |
| | and programs | | | | | | |
| f | Administrative expenses | 31,888. | 31,276. | 16,350. | | | |
| g | End of year balance | 4,606,871. | 4,670,922. | 4,732,822. | 4,746,867 | . 4,12 | 6,424. |
| 2 | Provide the estimated percentage of the curr | ent year end balance | e (line 1g, column (a) |) held as: | | | |
| а | Board designated or quasi-endowment | 10.70 | % | | | | |
| b | Permanent endowment 89.30 | % | | | | | |
| | | % | | | | | |
| | The percentages on lines 2a, 2b, and 2c show | uld equal 100%. | | | | | |
| 3a | Are there endowment funds not in the posses | ssion of the organiza | tion that are held ar | nd administered for t | he organization | | |
| | by: | | | | | Ye | s No |
| | (i) Unrelated organizations | | | | | 3a(i) | X |
| | (ii) Related organizations | | | | | | X |
| b | If "Yes" on line 3a(ii), are the related organiza | | | | | | |
| _4 | Describe in Part XIII the intended uses of the | | | | | | |
| Par | t VI Land, Buildings, and Equipm | ent. | | | | | |
| | Complete if the organization answered | d "Yes" on Form 990 | , Part IV, line 11a. S | ee Form 990, Part X | , line 10. | | |
| | Description of property | (a) Cost or o | ther (b) Cost | or other (c) A | Accumulated | (d) Book va | lue |
| _ | | basis (investn | | | epreciation | | |
| 1a | Land | | | | | | |
| b | Buildings | | | | | | |
| | Leasehold improvements | | 110. | 1, | 096,838. | 2,847, | 272. |
| | Equipment | 0 004 | | | 485,836. | 848, | |
| | Other | | | , | | - 1 | |
| | . Add lines 1a through 1e. (Column (d) must ea | | X column (R) line 1 | 0c) | | 3,695, | 933. |
| | | | | <u></u> | | le D (Form 99 | |
| | | | | | | • | - |

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| Dort VII Invootmont | Other Securit | tion |
|----------------------------|---------------|---------|
| Schedule D (Form 990) 2019 | | ARIZONA |

| (a) Desc | Complete if the organization answered "Yes" of ription of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|--|--|---|
| . , | icial derivatives | | |
| | ely held equity interests | | |
|) Othe | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| | I. (b) must equal Form 990, Part X, col. (B) line 12.) ▶ | | |
| | III Investments - Program Related. | | |
| | Complete if the organization answered "Yes" of | on Form 000, Dart IV, line : | 110 See Form 000 Dart V line 12 |
| | (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market valu |
| (1) | | | |
| <u>(1)</u> (2) | | | |
| | | | |
| <u>(3)</u> (4) | | | |
| | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| | | | |
| (8) | | | |
| (9) | I. (b) must equal Form 990, Part X, col. (B) line 13.) ► Other Assets. | | |
| (9) tal. (Co | Complete if the organization answered "Yes" of | on Form 990, Part IV, line ⁻ Description | 11d. See Form 990, Part X, line 15. (b) Book value |
| (9) tal. (Co Part I) (1) | Complete if the organization answered "Yes" of | | |
| (9) otal. (Co Part I) (1) (2) | Complete if the organization answered "Yes" of | | |
| (9) otal. (Co Part I) (1) | Complete if the organization answered "Yes" of | | |
| (9) otal. (Co Part I) (1) (2) | Complete if the organization answered "Yes" of | | |
| (9) ital. (Co Part I) (1) (2) (3) | Complete if the organization answered "Yes" of | | |
| (9) ital. (Co Part I) (1) (2) (3) (4) | Complete if the organization answered "Yes" of | | |
| (9) ital. (Co Part I) (1) (2) (3) (4) (5) | Complete if the organization answered "Yes" of | | |
| (9) tal. (Co Part I) (1) (2) (3) (4) (5) (6) | Complete if the organization answered "Yes" of | | |
| (9) ital. (Co Part I) (1) (2) (3) (4) (5) (6) (7) | Complete if the organization answered "Yes" of | | |
| (9) ptal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) | Complete if the organization answered "Yes" ((a) | Description | (b) Book value |
| (9) tal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) (9) otal. (C | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) otal. (C) Part X | Complete if the organization answered "Yes" ((a) | Description | (b) Book value |
| (9) tal. (Co part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) (9) tal. (C) part X (1) F | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co part I) (2) (3) (4) (5) (6) (7) (8) (7) (8) (7) (8) (9) (7) (8) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7 | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (7) (8) (9) (9) (9) (7) (8) (7) (7) (8) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7 | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co part I) (1) (2) (3) (3) (4) (5) (6) (7) (8) (7) (8) (9) (9) (9) (9) (9) (9) (1) F (2) (3) (4) | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) (7) (8) (9) (7) (8) (9) (7) (8) (9) (7) (3) (1) F (2) (3) (4) (3) (4) (5) | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (7) (8) (9) (9) (9) (9) (9) (9) (9) (1) F (2) (3) (4) | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) ptal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) ptal. (C) Part X (9) (1) F (2) (3) (1) F (2) (3) (4) (5) (3) (4) (5) (3) (4) (5) (3) (4) (5) (3) (4) (5) (3) (4) (5) (6) (7) (6) (7) (8) (9) (9) (9) (9) (9) (9) (9) (9 | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) ptal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) ptal. (C) Part X (9) (1) F (2) (3) (4) (5) (4) (5) (6) (4) (5) (6) (6) (6) (7) (6) (7) (8) (9) (9) (9) (9) (9) (9) (9) (9 | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |
| (9) tal. (Co Part I) (1) (2) (3) (4) (5) (6) (7) (8) (9) otal. (C) Part X (6) (1) F (2) (3) (4) (5) (6) (7) (6) (7) (6) (7) (6) (7) (6) (7) (6) (7) (6) (7) (6) (7) (6) (7) (6) (7) (7) (7) (6) (7) (6) (7) (7) (7) (7) (7) (7) (7) (7 | Complete if the organization answered "Yes" ((a) | Description | (b) Book value (b) Book value |

Schedule D (Form 990) 2019

932053 10-02-19

| Sche | dule D (Form 990) 2019 BALLET ARIZONA | | | | 0367773 Page 4 |
|--|---|----------------------------------|-------------------|---------|---|
| Pa | t XI Reconciliation of Revenue per Audited Financial Stateme | ents With | n Revenue per Re | turn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 8,492,436. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | 2a | -204,494. | | |
| b | Donated services and use of facilities | 2b | 87,601. | | |
| с | Recoveries of prior year grants | . 2c | | | |
| d | Other (Describe in Part XIII.) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | -116,893. |
| 3 | Subtract line 2e from line 1 | | | 3 | 8,609,329. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | . 4a | 31,888. | | |
| b | Other (Describe in Part XIII.) | . 4b | | | |
| С | Add lines 4a and 4b | | | 4c | 31,888. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 8,641,217. |
| Pa | rt XII Reconciliation of Expenses per Audited Financial Statem | ents Wit | th Expenses per F | Retur | n. |
| | | | | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a | | | | |
| 1 | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a Total expenses and losses per audited financial statements | | | 1 | 7,874,042. |
| 1 2 | | | | 1 | 7,874,042. |
| - | Total expenses and losses per audited financial statements | | 87,601. | 1 | 7,874,042. |
| 2 | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: | 2a | | 1 | 7,874,042. |
| 2 a | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities | 2a 2b | | 1 | 7,874,042. |
| 2 a | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments | 2a 2b 2c | | 1 | |
| 2 a b c d | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses | 2a 2b 2c 2d | 87,601. | 1 2e | 87,601. |
| 2 a b c d | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) | 2a 2b 2c 2d | 87,601. | | |
| 2 a b c d e | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d | 2a 2b 2c 2d | 87,601. | 2e | 87,601. |
| 2 a b c d e 3 | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 | 2a 2b 2c 2d | 87,601. | 2e | 87,601. |
| 2 a b c d e 3 4 | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: | 2a 2b 2c 2d 4a | 87,601. | 2e | 87,601. 7,786,441. |
| 2 a b c d e 3 4 a b | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII.) Add lines 4a and 4b | 2a 2b 2c 2d 4a 4b | 87,601. | 2e | <u>87,601.</u> 7,786,441. 31,888. |
| 2 a b c d e 3 4 a b c 5 | Total expenses and losses per audited financial statements Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities Prior year adjustments Other losses Other (Describe in Part XIII.) Add lines 2a through 2d Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII.) | 2a 2b 2c 2d 4a 4b | 87,601. | 2e 3 | 87,601. 7,786,441. |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

EARNINGS ON THE ENDOWMENT FUNDS ARE UNRESTRICTED AND ARE USED TO SUPPORT THE PROGRAMS OF THE ORGANIZATION, IN ACCORDANCE WITH THE ORGANIZATION'S

ENDOWMENT SPENDING POLICY.

PART X, LINE 2:

THE BALLET RECOGNIZES UNCERTAIN TAX POSITIONS IN THE FINANCIAL STATEMENTS

WHEN IT IS MORE LIKELY-THAN-NOT THE POSITIONS WILL NOT BE SUSTAINED UPON

EXAMINATION BY THE TAX AUTHORITIES. AT JUNE 30, 2020, THE BALLET HAD NO

UNCERTAIN TAX POSITIONS THAT QUALIFY FOR RECOGNITION OR DISCLOSURE IN THE

FINANCIAL STATEMENTS.

932054 10-02-19

10149221

86-0367773 Page 4

| Supplemental information (continued) |
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| Schedule D (Form 990) 2019 |

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| SCHEDULE G | Suppleme | ntal Information Regarding | Fund | raisi | ing or Gaming A | ctiv | rities | OMB No. 1545-0047 |
|--|---|--|---|--|---|---------|--|--|
| (Form 990 or 990-EZ) | | e organization answered "Yes" on organization entered more than \$1 | | | | or 19, | or if the | 2019 |
| Department of the Treasury | | Attach to Form 990 | - | | | | | Open to Public |
| Internal Revenue Service | | to www.irs.gov/Form990 for instr | uctions | s and | the latest informati | on. | | Inspection |
| Name of the organization | n BALLET . | ARIZONA | | | | | Employerid | entification number 7773 |
| | | Complete if the organization answe | ered "Ye | es" or | n Form 990, Part IV, I | line 1 | 7. Form 990-E | Z filers are not |
| Indicate whether th a Mail solicitat b Internet and c Phone solici d In-person so 2 a Did the organization key employees list | e organization rais tions email solicitations tations licitations on have a written o red in Form 990, Pa) highest paid indiv | ed funds through any of the followin e Solicita f Solicita g Special or oral agreement with any individual art VII) or entity in connection with p viduals or entities (fundraisers) pursu | tion of t tion of t fundra (includ | non-g gover ising ing of onal fi | overnment grants nment grants events ficers, directors, trus undraising services? | stees, | 🗌 Ye | |
| (i) Name and addres or entity (fund | | (ii) Activity | (iii) fundra have cu or cont contribu | istody trol of | (iv) Gross receipts from activity | to (| Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | | |
| | | | | | | | | |
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| | | | | | | | | |
| Total | | | | ► | | | | |
| 3 List all states in whi or licensing. | ich the organizatio | on is registered or licensed to solicit | contribu | utions | or has been notified | l it is | exempt from r | egistration |
| | | | | | | | | |
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| | | | | | | | | |
| LHA For Paperwork R | eduction Act Noti | ice, see the Instructions for Form | 990 or 9 | 990-E | Z | Sche | dule G (Form | 990 or 990-EZ) 2019 |

932081 09-11-19

Schedule G (Form 990 or 990-EZ) 2019 BALLET ARIZONA Part II Fundraising Events. Complete if the organization

86-0367773 Page 2

| Fundraising Events. | Complete if the organization answ | wered "Yes" on Form 9 | 990, Part IV, line 18, or re | ported more than \$15,000 |
|-------------------------------|-----------------------------------|------------------------|------------------------------|-------------------------------|
| of fundraising event contribu | utions and gross income on Forn | n 990-E7 lines 1 and 6 | Sh List events with aross | receipts greater than \$5,000 |

| _ | | | | , | 0 | 0 |
|-----------------|-------|---|-------------------|--------------|--------------------------|---|
| | | | (a) Event #1 | (b) Event #2 | (c) Other events NONE | (d) Total events (add col. (a) through |
| | | | GALA | | | |
| Revenue | | | (event type) | (event type) | (total number) | col. (c)) |
| | 1 | Gross receipts | 373,755. | | | 373,755. |
| | 2 | Less: Contributions | 373,755. | | | 373,755. |
| | 3 | Gross income (line 1 minus line 2) | | | | |
| | 4 | Cash prizes | | | | |
| | 5 | Noncash prizes | | | | |
| seuses | 6 | Rent/facility costs | | | 07 | |
| Direct Expenses | 7 | Food and beverages | | | | |
| Dire | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | | | | |
| | 10 | | n 9 in column (d) | | | |
| | 11 | | | | > | |
| Pa | irt I | II Gaming. Complete if the organization | | | | |
| | | \$15,000 on Form 990-EZ, line 6a. | | | • | |

| anue | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
|-----------------|---|------------------------|--|------------------|---|
| Revenue | 1 Gross revenue | | | | |
| ss | 2 Cash prizes | | | | |
| Direct Expenses | 3 Noncash prizes | | | | |
| Direct | 4 Rent/facility costs | | | | |
| _ | 5 Other direct expenses | | | | |
| | 6 Volunteer labor | Yes % No | 5 Yes % No | Yes% | |
| | 7 Direct expense summary. Add lines 2 through 8 | 5 in column (d) | | ► | |
| | 8 Net gaming income summary. Subtract line 7 f | rom line 1, column (d) | | > | |
| 9 | Enter the state(s) in which the organization conduc | · · · · | | | |
| | Is the organization licensed to conduct gaming act If "No," explain: | | | | Yes No |
| | | | | | |
| | Were any of the organization's gaming licenses rev | | | year? | Yes No |
| | | | | | |
| | | | | | |

932082 09-11-19

Schedule G (Form 990 or 990-EZ) 2019

| Sch | edule G (Form 990 or 990-EZ) 2019 BALLET ARIZONA | 86-0 | 367773 | Page 3 |
|-------|--|----------|-----------------|-----------|
| 11 | Does the organization conduct gaming activities with nonmembers? | | Yes | No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | Yes | No |
| 13 | Indicate the percentage of gaming activity conducted in: | | | |
| | The organization's facility | | 13a | % |
| | An outside facility | | 13b | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and records | | | ,,, |
| ••• | | | | |
| | Name | | | |
| | Address | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | | Yes | No |
| | | | | |
| b | If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount | unt | | |
| | of gaming revenue retained by the third party \$ | | | |
| С | If "Yes," enter name and address of the third party: | | | |
| | Name | | | |
| | | | | |
| | Address | | | |
| 16 | Gaming manager information: | | | |
| | | | | |
| | Name | | | |
| | | | | |
| | Gaming manager compensation ► \$ | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| 17 | Mandatory distributions: | | | |
| | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| | retain the state gaming license? | | Yes | No No |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in | 1 the | | |
| | organization's own exempt activities during the tax year > \$ | | | |
| Ра | rt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); | and Part | III, lines 9, 9 | 9b, 10b, |
| | 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | | | |
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| | | | | |
| 93205 | 3 09-11-19 Schedule | G (Form | 990 or 990 | -EZ) 2019 |
| | 24 | | | ,, |

| Continued) |
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| Schedule G (Form 990 or 990-E |
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| SCHEDULE J | | Compensation Information | | OMB No. | 1545-004 | 47 |
|------------|--|---|-----------|----------------|----------|--------|
| (Form 990) | | For certain Officers, Directors, Trustees, Key Employees, and Highest | | 20 | 10 | |
| | | Compensated Employees | | 20 | IJ | J |
| Dene | Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. | | | | Publ | lic |
| | Department of the Treasury Internal Revenue Service Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information. | | | | ction | |
| Nam | ne of the organization | 1 | Employer | identification | on nui | mber |
| | | BALLET ARIZONA | 86- | 036777 | 3 | |
| Pa | rt I Question | s Regarding Compensation | | | | |
| | | | | | Yes | No |
| 1a | Check the appropri | ate box(es) if the organization provided any of the following to or for a person listed on Form | 990, | | | |
| | Part VII, Section A, | line 1a. Complete Part III to provide any relevant information regarding these items. | | | | |
| | First-class or c | harter travel Housing allowance or residence for perso | nal use | | | |
| | Travel for com | panions Payments for business use of personal re- | sidence | | | |
| | Tax indemnific | ation and gross-up payments Health or social club dues or initiation fee | s | | | |
| | Discretionary : | spending account Personal services (such as maid, chauffer | ur, chef) | | | |
| | | | | | | |
| b | If any of the boxes | on line 1a are checked, did the organization follow a written policy regarding payment or | | | | |
| | reimbursement or p | rovision of all of the expenses described above? If "No," complete Part III to explain | | 1b | | |
| 2 | Did the organization | n require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | | |
| | trustees, and office | rs, including the CEO/Executive Director, regarding the items checked on line 1a? | | 2 | | |
| | | | | | | |
| 3 | Indicate which, if a | ny, of the following the organization used to establish the compensation of the organization's | | | | |
| | CEO/Executive Dire | ctor. Check all that apply. Do not check any boxes for methods used by a related organization | on to | | | |
| | establish compensa | ation of the CEO/Executive Director, but explain in Part III. | | | | |
| | Compensation | committee X Written employment contract | | | | |
| | Independent of | ompensation consultant Compensation survey or study | | | | |
| | X Form 990 of o | ther organizations X Approval by the board or compensation c | ommittee | | | |
| | | | | | | |
| 4 | During the year, did | any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | |
| | organization or a re | | | | | |
| а | Receive a severand | e payment or change of control payment? | | 4a | | X |
| b | Participate in, or re | ceive payment from, a supplemental nonqualified retirement plan? | | | | X |
| с | | ceive payment from, an equity-based compensation arrangement? | | | | X |
| | | les 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | |
| | | | | | | |
| | Only section 501(c |)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | | |
| 5 | | n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio | n | | | |
| | contingent on the r | evenues of: | | | | |
| а | - | | | 5a | | X |
| | | ation? | | | | X |
| | | r 5b, describe in Part III. | | | | |
| 6 | For persons listed of | n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio | n | | | |
| | contingent on the r | | | | | |
| а | The organization? | | | 6a | | X |
| | | ation? | | | | X |
| | | r 6b, describe in Part III. | | | | |
| 7 | For persons listed of | n Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | ; | | | |
| | | ies 5 and 6? If "Yes," describe in Part III | | 7 | | X |
| 8 | | reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to th | | | | |
| | - | | | 8 | | X |
| 9 | | d the organization also follow the rebuttable presumption procedure described in | | | | |
| _ | | 53.4958-6(c)? | <u></u> | 9 | | |
| LHA | | eduction Act Notice, see the Instructions for Form 990. | | dule J (Forr | n 990) |) 2019 |

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Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) | |
|---------------------|------|--------------------------|---|---|-----------------------------------|-------------------------|------------------------------------|---|--|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Denents | (B)(() ⁻ (D) | reported as deferred on prior Form 990 | |
| (1) SAMANTHA TURNER | (i) | 159,000. | 0. | 0. | 0. | 6,921. | 165,921. | 0. | |
| EXECUTIVE DIRECTOR | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. | |
| (2) IB ANDERSEN | (i) | 250,000. | 0. | 0. | 0. | 6,921. | 256,921. | 0. | |
| ARTISTIC DIRECTOR | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
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| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |

Schedule J (Form 990) 2019

86-0367773

| Schedule J (| (Form 990) |) 2019 |
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|--------------|------------|--------|

BALLET ARIZONA

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

| Schedule J (Form 990) 2019 |
|----------------------------|

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

ſ 19 ZU **Open to Public** Inspection

| ne | of | the | organiz | ation | ٦ |
|----|----|-----|---------|-------|---|

| | Attach to Form 990. |
|---|--|
| ► | Go to www.irs.gov/Form990 for instructions and the latest information. |

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| ιEΤ | ARIZONA | |
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| Employer identification number | | | | | | |
|--------------------------------|--|--|--|--|--|--|
| 86-0367773 | | | | | | |

| BALLET | ARIZONA |
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| Par | tl | Types of Property | | | | | | | |
|-----|--------|--|--------------------------------------|---|--|---|------|-----|----|
| | | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of de noncash contribu | | 0 | 3 |
| 1 | Art - | Works of art | | | | | | | |
| 2 | | Historical treasures | | | | | | | |
| 3 | | Fractional interests | | | | | | | |
| 4 | | s and publications | | | | | | | |
| 5 | | ning and household goods | | | | | | | |
| 6 | | and other vehicles | | | | | | | |
| 7 | | s and planes | | | | | | | |
| 8 | | ectual property | | | | | | | |
| 9 | | irities - Publicly traded | X | 3 | 25,687. | SETTLEMENT Z | JOMA | JNT | |
| 10 | | rities - Closely held stock | | | | | | | |
| 11 | Secu | rities - Partnership, LLC, or | | | | | | | |
| 40 | | interests | | | | | | | |
| 12 | | irities - Miscellaneous | | | | | | | |
| 13 | | | | | | | | | |
| 14 | | ified conservation contribution - Other | | | | | | | |
| 15 | | estate - Residential | | | | | | | |
| 16 | | estate - Commercial | | | | | | | |
| 17 | | estate - Other | | | | | | | |
| 18 | | ectibles | | | | | | | |
| 19 | | l inventory | | | | | | | |
| 20 | | s and medical supplies | | | | | | | |
| 21 | | dermy | | | | | | | |
| 22 | | prical artifacts | | | | | | | |
| 23 | | ntific specimens | | | | | | | |
| 24 | | eological artifacts | | | | | | | |
| 25 | | $r \blacktriangleright (MARKETING AND)$ | X | 2 | 18,500. | FAIR MARKET | VAI | JUE | |
| 26 | Othe | $r \triangleright (SUPPLIES)$ | X | 10 | 8,118. | FAIR MARKET | VAI | JUE | |
| 27 | Othe | r 🕨 () | | | | | | | |
| 28 | Othe | r 🕨 (| | | | | | | |
| 29 | Num | ber of Forms 8283 received by the organiz | ation during | the tax year for co | ontributions | | | | |
| | for w | hich the organization completed Form 828 | 3, Part IV, D | Donee Acknowledg | jement 29 | | | | |
| | | | | | | | | Yes | No |
| 30a | Durir | ng the year, did the organization receive by | , contributio | n any property rep | orted in Part I, lines 1 throug | h 28, that it | | | |
| | mus | hold for at least three years from the date | of the initia | l contribution, and | which isn't required to be us | ed for | | | |
| | exen | npt purposes for the entire holding period? | | | | | 30a | | X |
| b | lf "Y | es," describe the arrangement in Part II. | | | | | | | |
| 31 | Does | the organization have a gift acceptance p | olicy that re | quires the review o | of any nonstandard contribut | ions? | 31 | X | |
| 32a | Does | the organization hire or use third parties o | or related or | ganizations to solid | cit, process, or sell noncash | | | | 1 |
| | cont | ributions? | | | | | 32a | | X |
| b | lf "Y | es," describe in Part II. | | | | | | | |
| 33 | If the | organization didn't report an amount in co | olumn (c) for | a type of property | r for which column (a) is chec | ked, | | | |
| | desc | ribe in Part II. | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2019

932141 09-27-19

Schedule M (Form 990) 2019 BALLET ARIZONA Part II Supplemental Information. Provide the

Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, COLUMN (B):

THE NUMBER IN COLUMN B OF PART I REPRESENTS THE NUMBER OF DONATIONS

RECEIVED.

| 932142 09-27-19 Schedule M (Form 990) 2019 |
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ. ▶ Go to www.irs.gov/Form990 for the latest information. EZ
OMB No. 1545-0047
2019
Open to Public
Inspection
Employer identification number

BALLET ARIZONA

86-0367773

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND TEACHES OUTSTANDING CLASSICAL AND CONTEMPORARY BALLET.

FORM 990, PART VI, SECTION A, LINE 8B:

THERE ARE NO COMMITTEES WITH THE AUTHORITY TO ACT ON BEHALF OF THE

GOVERNING BODY.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 WAS DRAFTED BY AN OUTSIDE ACCOUNTING FIRM, REVIEWED BY THE

FINANCE COMMITTEE, THEN PRESENTED TO THE ENTIRE BOARD PRIOR TO APPROVING

THE RETURN FOR FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

EACH BOARD MEMBER COMPLETES A CONFLICT OF INTEREST DISCLOSURE ANNUALLY IF

THERE IS A PERCEIVED CONFLICT RELATIVE TO A VENDOR OR SIMILAR NEGOTIATION,

THE CONFLICTED BOARD MEMBER RECUSES HIM/HERSELF FROM THESE DISCUSSIONS. IF

A SERVICE PROVIDER BEING CONSIDERED IS EITHER A BOARD MEMBER OR RELATED TO

A BOARD MEMBER OR OTHER INTERESTED PERSON, THE BOARD DILIGENTLY REVIEWS

THEIR OPTIONS TO BE SURE THE SELECTION OF THIS INTERESTED PARTY IS IN THE

BEST INTERESTS OF THE ORGANIZATION AND THAT THE ULTIMATE NEGOTIATION IS

FAIR AND REASONABLE.

FORM 990, PART VI, SECTION B, LINE 15:

THE BOARD OF DIRECTORS REVIEWED AND APPROVED THE COMPENSATION OF THE

EXECUTIVE AND ARTISITIC DIRECTORS. COMPENSATION DECISIONS ARE

CONTEMPORANEOUSLY DOCUMENTED IN THE MINUTES OF THE BOARD MEETING. THE

 LHA
 For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
 Schedule O (Form 990 or 990-EZ) (2019)

 932211
 09-06-19

41

| Schedule O (Form 990 or 990-EZ) (2019) | Page 2 |
|--|---|
| Name of the organization BALLET ARIZONA | Employer identification number 86-0367773 |
| COMPENSATION OF THE EXECUTIVE DIRECTOR, ARTISTIC DIRECTOR, | AND DIRECTOR OF |
| FINANCE ARE BASED UPON THE INDIVIDUALS BACKGROUND, SKILLS, | EXPERIENCE AND |
| COMPARABILITY DATA. THE ARTISTIC DIRECTOR AND THE EXECUTIV | E DIRECTOR BOTH |
| HAVE EMPLOYMENT CONTRACTS. | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE ORGANIZATION'S ARTICLES OF INCORPORATION AND BYLAWS, C | ONFLICT OF |
| INTEREST POLICY, TAX RETURNS, AND FINANCIAL STATEMENTS ARE | ALL AVAILABLE |
| UPON REQUEST. | |
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| 932212 09-06-19 Sched | dule O (Form 990 or 990-EZ) (2019) |

(Rev. January 2020)

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury Internal Revenue Service File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit *www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.*

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| Туре о | r Name of exempt organization or other filer, see instructions. | | | Taxpayer identification number (TIN) | | |
|--|--|---|--|--------------------------------------|---|--------------------|
| print | | | | | 86-0367773 | |
| File by the due date f filing your return. Se | e for Number, street, and room or suite no. If a P.O. box, see instructions. | | | | | |
| instruction | City, town or post office, state, and ZIP code. For a foreign address, see instructions. PHOENIX, AZ 85034 | | | | | |
| Enter th | ne Return Code for the return that this application is for (file | e a separa | te application for each return) | | | |
| Application | | Return | Application | | Return | |
| Is For | | Code | Is For | | | Code |
| Form 990 or Form 990-EZ | | 01 | Form 990-T (corporation) | | | 07 |
| Form 990-BL | | 02 | Form 1041-A | | | 08 |
| Form 4720 (individual) | | 03 | orm 47 <u>20 (</u> other than individual) | | | 09 |
| Form 990-PF | | 04 | Form 5227 | | | |
| Form 990-T (sec. 401(a) or 408(a) trust) | | 05 | Form 6069 | | | |
| Form 990-T (trust other than above) | | 06 | Form 8870 | | | 12 |
| • If the original of the origi | request an automatic 6-month extension of time until he organization named above. The extension is for the orga ↓ calendar year or ↓ X tax year beginning JUL 1, 2019 the tax year entered in line 1 is for less than 12 months, cl Change in accounting period | Group Exe and atta MAX anization's , an heck reaso | mption Number (GEN) If ch a list with the names and TINs of X 17, 2021, to file return for: d ending | f this is fo all memb | r the whole ers the extent npt organiza | group, check this |
| | If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. | | | 3a | \$ | 0. |
| b li | this application is for Forms 990-PF, 990-T, 4720, or 6069 | , enter any | refundable credits and | | | |
| e | stimated tax payments made. Include any prior year overp | ayment all | owed as a credit. | 3b | \$ | 0. |
| сE | alance due. Subtract line 3b from line 3a. Include your pa | yment witl | h this form, if required, by | | | |
| U | sing EFTPS (Electronic Federal Tax Payment System). See | e instructio | ns. | 3c | \$ | 0. |
| Cautio instruct | n: If you are going to make an electronic funds withdrawal ions. | (direct deb | bit) with this Form 8868, see Form 84 | 153-EO an | d Form 887 | 79-EO for payment |
| LHA | For Privacy Act and Paperwork Reduction Act Notice. | see instru | ictions. | | Form | 8868 (Rev. 1-2020) |

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