



Friday, April 5, 2024

Individual Sponsor Benefits

\$100,000 Title Sponsor (\$95,320 tax deductible)

- Up Close and Personal – join Ballet Arizona’s Artistic Director and Executive Director for a private dinner
 - Behind the Scenes Exclusive — ten additional complimentary tickets to any 2023-2024 Season performance of your choice with a backstage tour and photo opportunity with the principal dancers
 - Logo recognition on the Gala step and repeat banner at the 2024 Dance With Me Title Sponsor
 - Plus all benefits listed below, except program ad
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\$50,000 Platinum Sponsorship (\$47,660 tax deductible)

- Behind the Scenes Exclusive — ten complimentary tickets to any 2023-2024 Season performance of your choice with a backstage tour and photo opportunity with the principal dancers
 - Recognition on printed and electronic materials as an Official Gala Sponsor (*including pre-sale letters, press releases and e-blasts*)
 - Opportunity to invite two principal dancers to dine with you at your table
 - Two page spread, color ad in Gala program book
 - Dedicated press release
 - And all benefits listed below, except program ad
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\$25,000 Gold Sponsorship (\$23,550 tax deductible)

- Behind the Scenes Exclusive — a stage appearance in a performance of The Nutcracker for one adult and one child
 - Recognition from the stage prior to the Gala performance
 - Your name featured on signage at the Gala event
 - Full page, color ad in Gala program book (*not in addition to half page ad*)
 - Plus all benefits listed below, except program ad
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\$10,000 Silver Sponsorship (\$8,550 tax deductible)

- Behind the Scenes Exclusive — a costume will be displayed at the Gala with your name prominently recognized alongside it
 - Framed photograph of you and your guests
 - Opportunity to invite two dancers to dine with you at your table
 - Half page, color ad in Gala program
 - Plus all the benefits listed below
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\$6,000 Bronze Sponsorship (\$4,550 tax deductible)

- One Gala table — includes ten table seats
- Name on the *Dance With Me* Gala page of Ballet Arizona’s website
- Donor acknowledgment in Ballet Arizona’s 2023-2024 performance programs